# **Decision-Making Science in Construction Environments** Judgement-under-uncertainty, heuristics, and biases in construction programme management

# LVERPOOL JOHN MOORES NIVERSITY

## Problem Statement: limited research exists in occupational psychology of critical decision-making in construction project teams

### **PROBLEM WITH PROJECTS**

Construction projects are extensively fragmented enterprises containing individualised behaviours, conflicting cultures, competing values, relational fragility, and process dysfunction in their delivery.

**CURRENT PROJECT CONTROLS** Construction programmes act as mapping and execution systems situated within these temporary entities and represent the complex, dynamic, and often polarised relationships, liabilities, and obligations between the parties.

### HYPOTHESIS

We hypothesise that the lack of a process framework for construction programme management, similar to the RIBA Plan of Work (for design), allows cognitive biases and heuristics to dominate judgements and decisionmaking within construction teams.

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Project managers in construction are granted autonomous powers and responsibility in project delivery. Despite this, they seem to enjoy immunity from scrutiny if, and when, projects suffer delay, disruption, and damage to the business. This research investigates cognitive decision-making in construction teams and makes proposals for positive interventions.

### **KEY LITERATURE AND THEORETICAL FRAMEWORK**

Judgement under uncertainty: Heuristics and biases (Tversky and Kahneman 1974). Primarily using the representativeness heuristic, availability heuristic, and adjustment and anchoring phenomenon in the field of cognitive psychology, applied to the professional construction occupations of project planning and programme management.

The research aim is to understand and assess the effects of heuristics (mental shortcuts) and biases on critical decision-making in construction project teams, and offer a validated process tool to assist with decision outcomes in programme management.

A qualitative investigation involving construction practitioners, and incorporating semi-structured interviews, questionnaire surveys, and focus groups to inform cognitive experiments in applied psychology.



Delayed and disrupted construction projects have an adverse effect on business performance, stability of employment, employee morale, and physical and mental health. In addition, delayed projects can negatively affect the natural environment via excessive material waste, labour resource inefficiency, and misuse of natural capital (e.g. water and fuels).



